

THE VALUE OF BEING "OPEN"

**ACCELERATE YOUR DIGITAL
TRANSFORMATION**



Tommaso ROMITO
Head of ICT & Security Competence Center

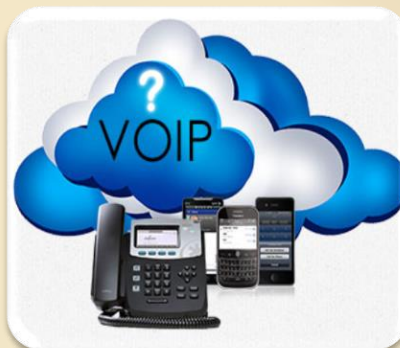
Who is FASTWEB? In pills...



Nata nel 1999



Primo operatore infrastrutturato fibra ottica in Europa



Primo operatore full IP (data, audio e video) in Europa

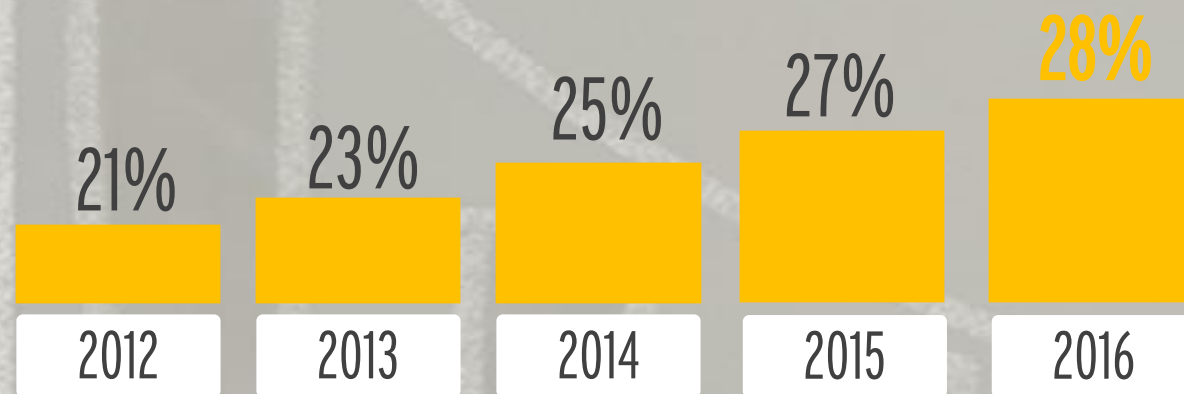


Primo DataCenter Certificato TierIV Facility in Italia

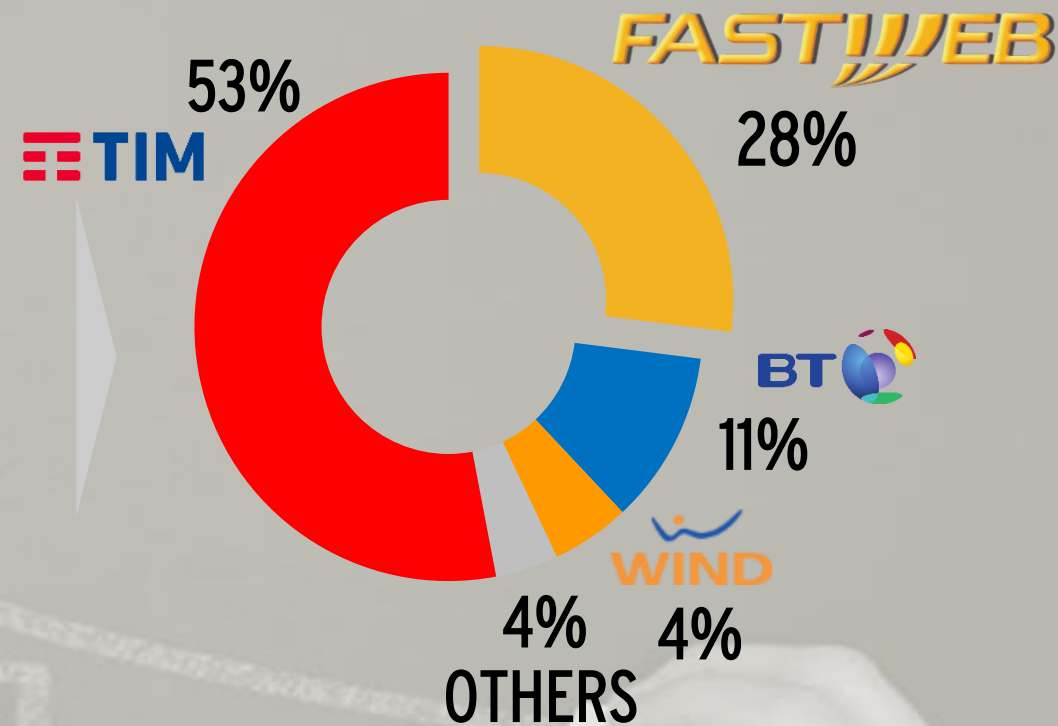


Primo Telco - Cloud Service Provider ad adottare soluzioni OpenSource

Enterprise Market Share @FY2016



Relativamente alla componente "connettività":
Market Penetration ENT: 52%



FASTWEB is the only player that grows over years

Enterprise Portfolio



Enterprise Portfolio

Voice



Wi-Fi



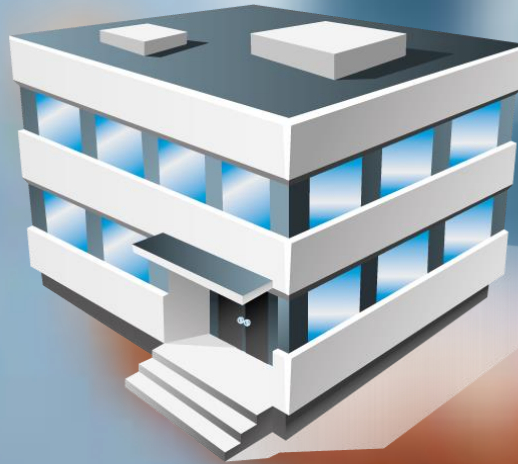
ICT & Cloud Services



Data



Security



Data Center



A SOLUTION FOR EVERY NEED

L'approccio con cui FASTWEB ha deciso di sviluppare i servizi VAS

The Best of Breed (net - hw - sw - skills)

Piattaforma (ecosistema) Open

Adottare un approccio Evolutivo Continuo

Metodologia di sviluppo dei servizi AGILE

Dal 2013 ad oggi: L'EVOLUZIONE

INFRASTRUTTURA

Wired



Wireless



SERVIZI



IaaS



PaaS

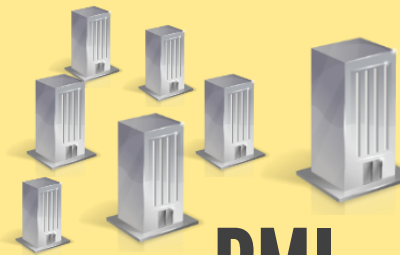


SaaS

MERCATO



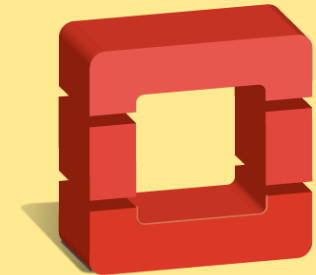
ENTERPRISE



PMI

TECNOLOGIA

2015



openstack™

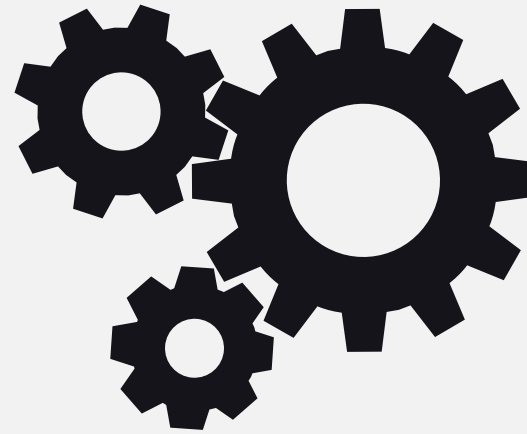
RED HAT®
CLOUDFORMS

Perchè OPENSTACK ?

**TIME TO
MARKET**



TECNOLOGIA



**INNOVAZIONE
FUNZIONALITÀ**

SUPPORTO



COMMUNITY



redhat

VENDOR



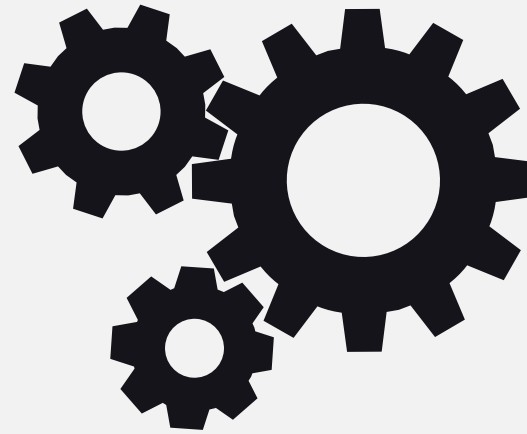
**RED HAT®
OPENSTACK®
PLATFORM**

Perchè OPENSTACK ?

**TIME TO
MARKET**



TECNOLOGIA



**INNOVAZIONE
FUNZIONALITÀ**

SUPPORTO



COMMUNITY

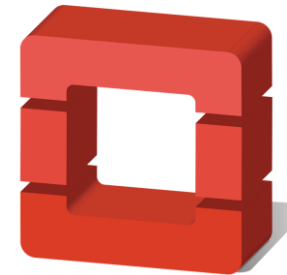


redhat

VENDOR



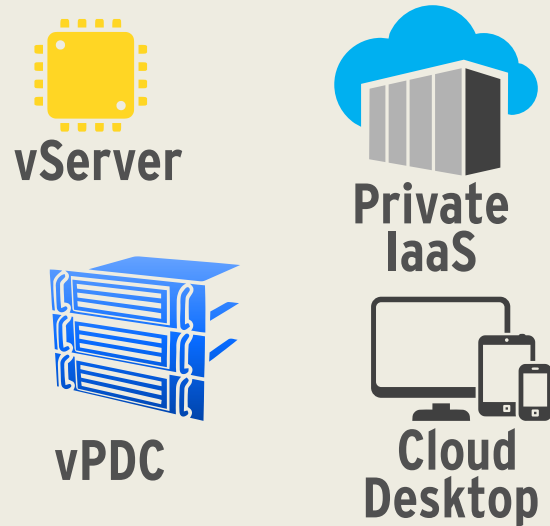
FUTURE PROOF



Suite servizi Cloud / ICT di Fastweb



IaaS

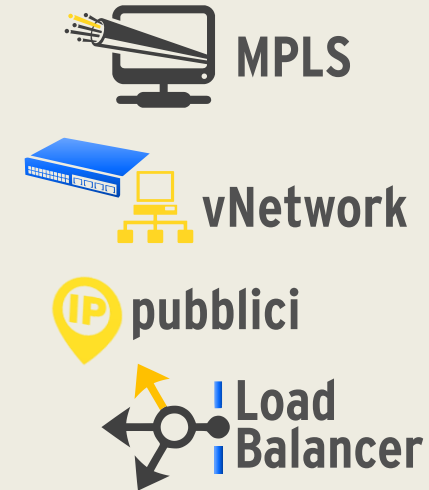


Compute

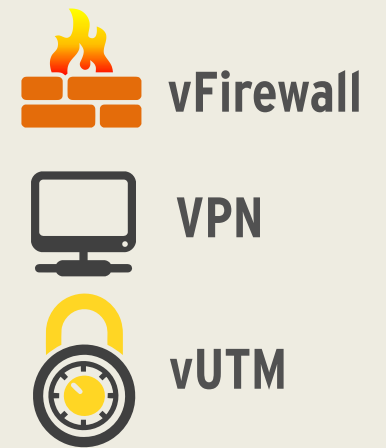
Storage



Network



Security



Hybrid
Cloud



Full
Private



DR/BC



Outsourcing

ICT



Housing /
Colocation



WorkPlace
Recovery

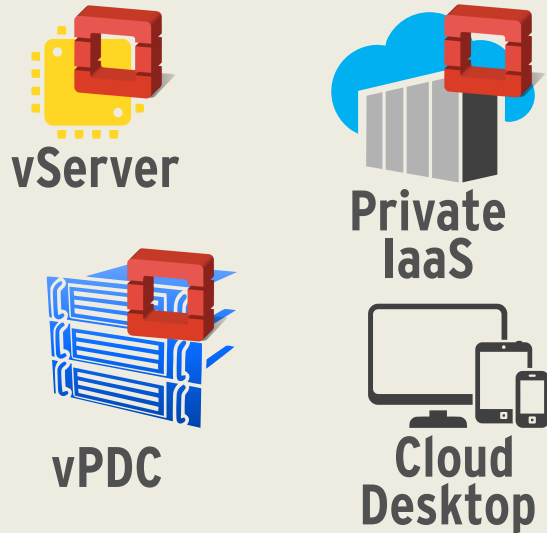
DC

Suite servizi Cloud / ICT di Fastweb



IaaS

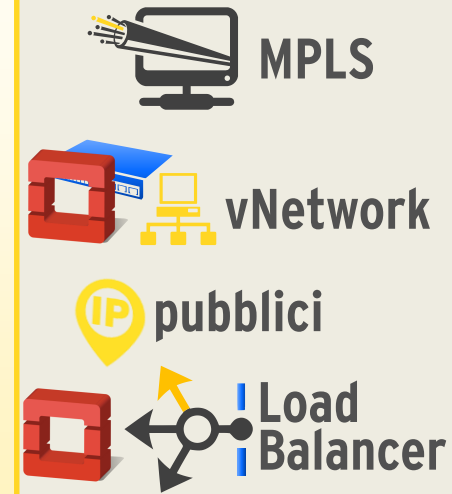
Compute



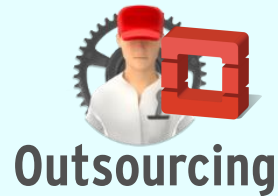
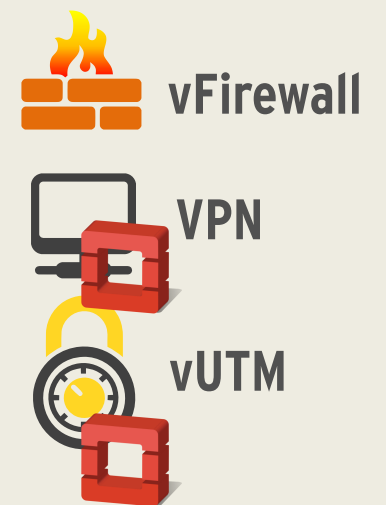
Storage



Network



Security



Housing /
Colocation



WorkPlace
Recovery



L'EVOLUZIONE CONTINUA...



***Nuove
funzionalità***



Flessibilità



FAST cloud



Interoperabilità



***Soluzioni
Enterprise
Class***



Vogliamo trasformarci in una
"Digital Infrastructure Company"
ed aiutare in questo i nostri clienti

Grazie!

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Seguici su:     