

THE VALUE OF BEING "OPEN"

ACCELERATE YOUR
DIGITAL TRANSFORMATION

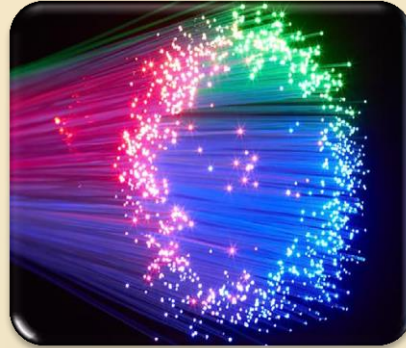


Alessandro PERRINO
Business Innovation Manager

Who is FASTWEB? In pills...



Nata nel 1999



**Primo
operatore
infrastrutturato
fibra ottica in
Europa**



**Primo
operatore full IP
(data, audio e
video) in
Europa**

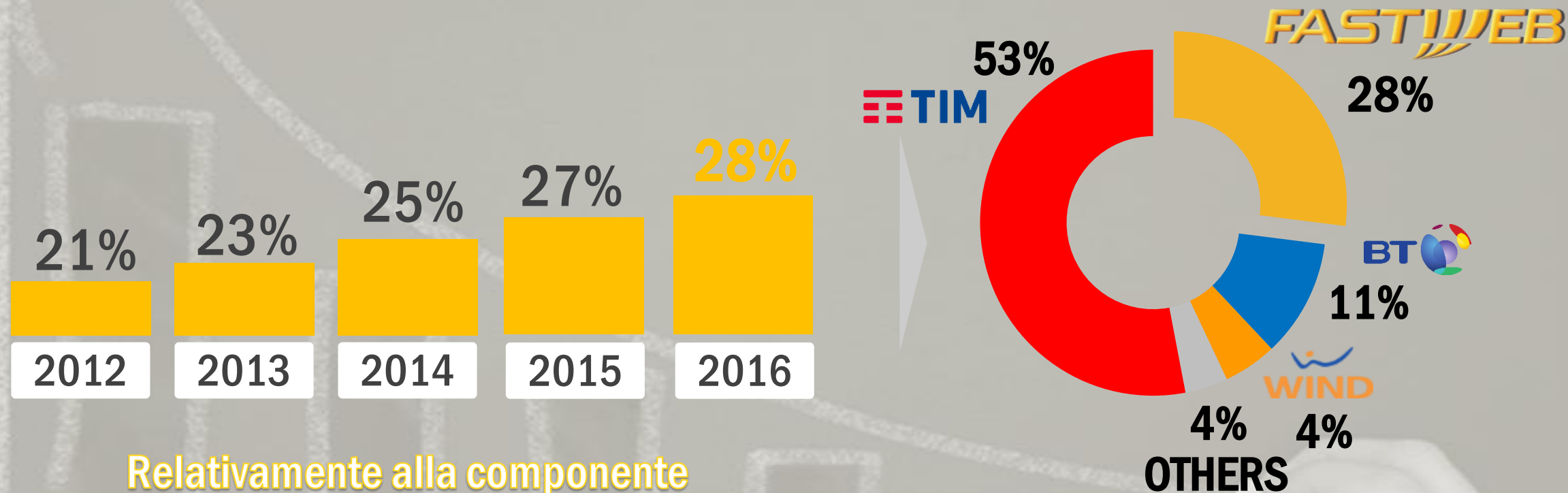


**Primo
DataCenter
Certificato
TierIV Facility in
Italia**



**Primo Telco -
Cloud Service
Provider ad
adottare
soluzioni
OpenSource**

Enterprise Market Share @FY2016



Relativamente alla componente
“connettività”:
Market Penetration ENT: 52%

FASTWEB is the only player that grows over years

Enterprise Portfolio



Enterprise Portfolio

Voice



Wi-Fi



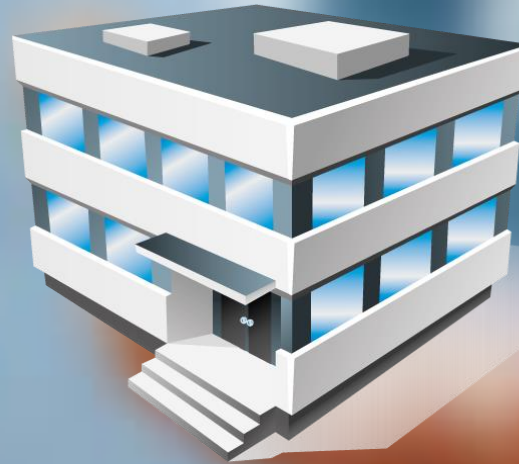
ICT & Cloud Services



Data



Security



Data Center



A SOLUTION FOR EVERY NEED

L'approccio con cui FASTWEB ha deciso di svilu

The Best of Breed (net – hw – sw – skills)

Piattaforma (ecosistema) Open

Adottare un approccio Evolutivo Continuo

Metodologia di sviluppo dei servizi AGILE

Dal 2013 ad oggi: L'EVOLUZIONE

INFRASTRUTTURA

Wired 

Wireless 



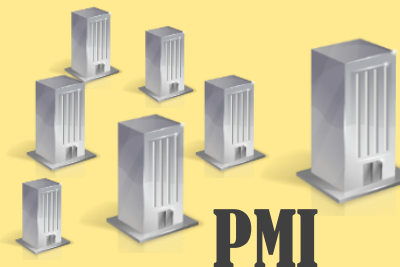
SERVIZI



MERCATO



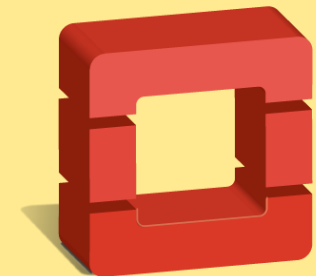
ENTERPRISE



PMI

TECNOLOGIA

2015



openstack™

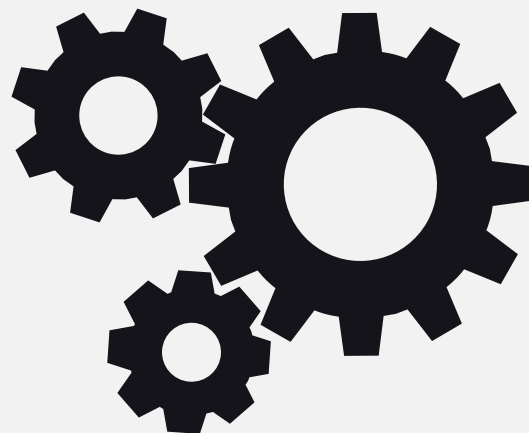
**RED HAT®
CLOUDFORMS**

Perchè OPENSTACK ?

**TIME TO
MARKET**



TECNOLOGIA



**INNOVAZIONE
FUNZIONALITÀ**

SUPPORTO



COMMUNITY



redhat

VENDOR



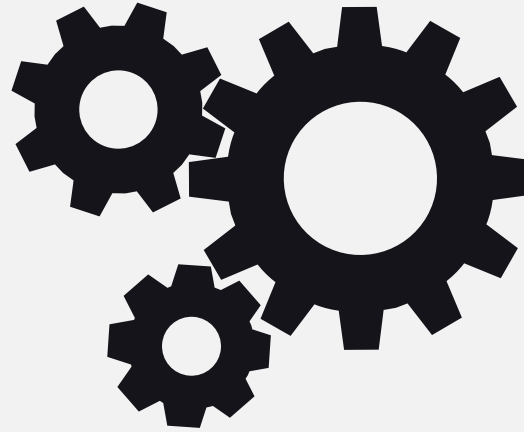
**RED HAT®
OPENSTACK®
PLATFORM**

Perchè OPENSTACK ?

**TIME TO
MARKET**



TECNOLOGIA



**INNOVAZIONE
FUNZIONALITÀ**

SUPPORTO



COMMUNITY

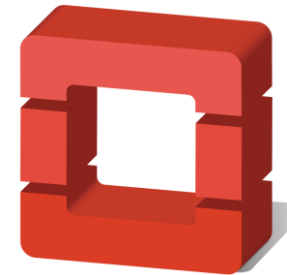


redhat

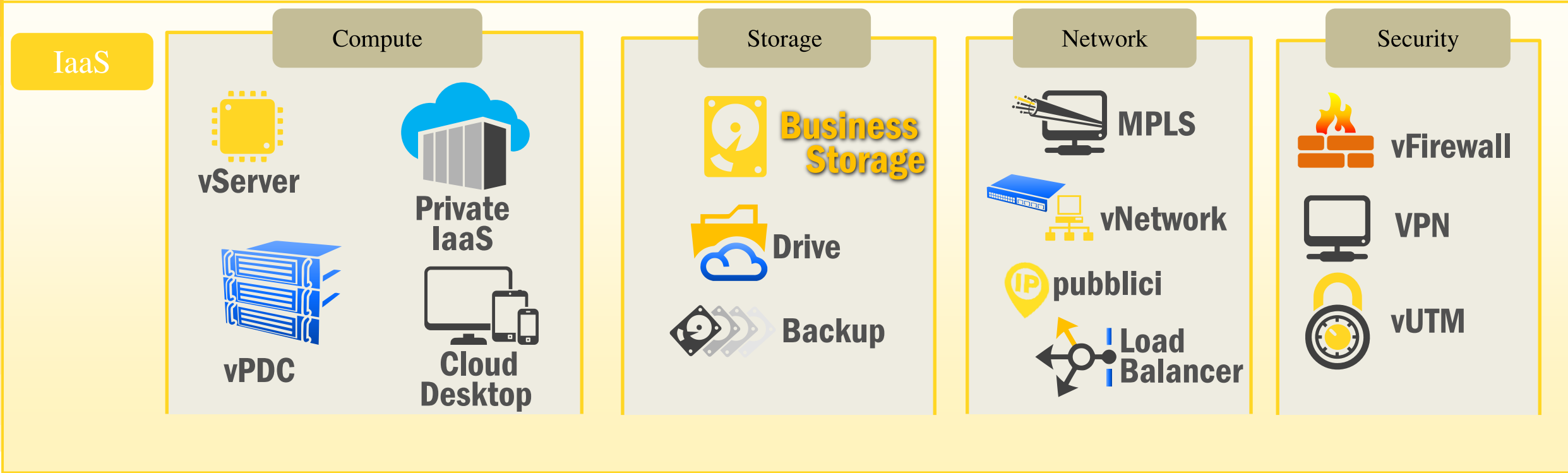
VENDOR



FUTURE PROOF



Suite servizi Cloud / ICT di Fastweb



Hybrid Cloud

Full Private

DR/BC

Outsourcing

ICT

TIER FACILITY
Fastweb
Milano Tier IV
UPTIME INSTITUTE CERTIFIED

Housing / Colocation

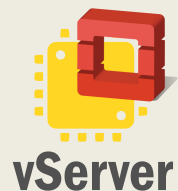
WorkPlace Recovery

DC

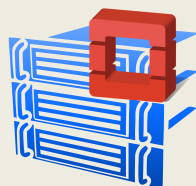
Suite servizi Cloud / ICT di Fastweb



IaaS

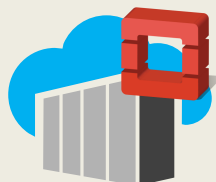


vServer



vPDC

Compute



Private IaaS



Cloud Desktop

Storage



Business Storage



Drive



Backup

Network



MPLS



vNetwork



IP pubblici



Load Balancer

Security



vFirewall



VPN



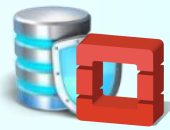
vUTM



Hybrid Cloud



Full Private



DR/BC



Outsourcing

ICT



Housing / Colocation



WorkPlace Recovery

DC

L'EVOLUZIONE CONTINUA...



Nuove
funzionalità



Flessibilità



FAST cloud



Interoperabilità



Soluzioni
Enterprise
Class



Vogliamo trasformarci in una
"Digital Infrastructure Company"
ed aiutare in questo i nostri clienti

Grazie!

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Seguici su:     