



Sandro Teti

Publisher, expert at political studies and international relations and consultant for internationalization, communication and corporate institutional relations

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He holds a degree in Political Science with grade 110/110 cum laude from the State University of Milan.

Since 2011, he intensified its cooperation with Azerbaijan and its institutions for economic, cultural and academic activities, both in Italy and in the Caucasian country. Currently maintains relations with both the Embassy of Azerbaijan in Italy with the Ministry of Economic Development, the Agency for inward investment "Azpromo", the Ministry of Culture, the Academy of Sciences of Azerbaijan, the National Committee for Architecture and Urban Planning, the Heydar Aliyev Foundation and the Heydar Aliyev Centre, the University of Baku for Slavic Studies and the Jewish communities, both Ashkenazi and Mountains Jews.

In the same year with his publishing house he published and disseminated in Italy several works about Azerbaijan. He is the publisher of the Italian translation – among many others – of two relevant Azerbaijani books: the academic publication "The Irevan Khanate" of the Institute of History of the Azerbaijani National Academy of Sciences and the novel "The Incomplete Manuscript" of professor Kamal Abdulla, Nobel Prize for Literature candidate 2012, rector of the Slavic University of Baku.

Between 2011 and 2012 he intensified the collaboration – both in terms of cultural activities both in terms of consulting services for internationalization and business development – with economic, diplomatic, cultural and academic institutions in Cuba, Venezuela and the countries of the Bolivarian Alliance for the Americas (ALBA); he continued publishing the journal "The Calendar of the People" (see below, year 2010), and carried out business development consultancy for Akhela srl (see year 2010) and Beghelli spa.

In 2011 he was appointed in Italy – by rector of the Academy of Sciences in St. Petersburg, Nobel laureate academician Zhores Alferov – as representative and Head of institutional relations of the University.

The same year he was also nominated representative in Italy for MAPP - International Association of Writers and publicists of the Russian language (Meždunarodnaja Assocjacija Pisatelej the Publicistov); published with Sandro Teti Publisher translations from Romanian in collaboration with the Romanian Institute of Venice - Institutul Cultural Român.

Since 2010 Sandro Teti publishes the historical cultural magazine "Il Calendario del Popolo" (www.calendariodelpopolo.it), of which he is also Editor in chief. Founded in 1945, the magazine was revamped and re-launched by Sandro Teti after the death of his father Nicola, who had been the publisher for 46 years. Teti also acquired the publishing house Nicola Teti & C. Editore.

Teti is presently Business development consultant for the development of foreign markets of the information & communication technology company "Exprivia" owned and directed by the President of the Industrials and Entrepreneurs Association (Confindustria) of the Italian region Apulia.



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Between 2010 and 2012 Teti has been Business development consultant of the company Akhela srl, an ICT company as well.

Between 2002 and 2008, he provided consulting services in the field of internationalization for/with/towards:

Federal Agency for Information Technology of the Russian Federation
Andreevsky Flag Holding (Moscow)

Banca Intesa,
Chamber of Commerce and Confcommercio of Avellino
Casino of Venice
City of Rome
Municipality of Trieste
Consortium Trieste-Expo 2008
Editalia S.p.A.
Enel S.p.A.
All-Russian entity for the Problems of Computing and Information
Eurotech
Fondazione Cassa di Modena
Fondazione Cinema per Roma
Veronesi Foundation
Foundation "Center of National Glory of Russia" and "St. Andrew the Apostle" in Moscow
Lait S.p.A.
Mondimpresa
Province of Syracuse
Friuli-Venezia Giulia
Lazio Region
Region of Sardinia
Industrial Union of Syracuse
World Public Forum "Dialogue of Civilizations" Moscow-Rhodes

In Belarus he cooperated with cultural, scientific, academic and economic institutions, he implemented projects with the Academy of Sciences of Belarus and the Technology Park of the Belarusian Ministry of Information Technology, and organized a conference in Trieste in Italy for a Country presentation of the United State of Russia and Belarus.

Since 2003, he directs the Alferov Foundation in Italy (www.alferov.it), a subsidiary of the Alferov Foundation of St. Petersburg for the Support to Education and Research of the Nobel Prize for Physics Zhores Alferov, Vice President of the Academy of Sciences of the Russian Federation and Dean of the Duma.

In 2003, he established in Rome the company Teti srl, including the consulting firm Teti Consulting, and the publishing house Sandro Teti Editore (www.sandrotetieditore.it).

Since 1984 and in the '90s he managed contracts with the Soviet Union and relations with publishers, ministries and agencies on behalf of the publishing house Nicola Teti & C. Editore, as well as a joint venture between it and the Russian publishing institution Vneshtorgizdat.

From 1981 to 1984 he lived and worked in the Soviet Union, in Moscow, at the press agency Novosti.



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